NORTHERN

Customer Code	Customer Name	BUDGET	ANNUAL FIGURES		October		
		Actual	Total Sales	% Budget	Monthly Budget	Monthly Sales	% Monthly Budget
Northland							
BBBLAY	BBB Layers Ltd		$250.17	#DIV/0!	$0.00		#DIV/0!
KERIKERI/D	Kerikeri Decorating Service	$2,000.00	$0.00	0.00%	$166.67		0.00%
LIFESTYLE	Lifestyle Decorating Ltd	$1,000.00	$0.00	0.00%	$83.33		0.00%
M/BLOCK	M Blockworx Limited	$1,000.00	$0.00	0.00%	$83.33		0.00%
NORTHLAN	Northland Waterproofing Solutions		$0.00	#DIV/0!	$0.00		#DIV/0!
DARGHOSP	Northland - Health NZ		$734.12	#DIV/0!	$0.00		#DIV/0!
PLACWHAK	Placemakers - Fletcher Distribution		$0.00	#DIV/0!	$0.00		#DIV/0!
PARKER	Parker Trust		$0.00	#DIV/0!	$0.00		#DIV/0!
QUAL/PRO	Quality Pro Solutions		$0.00	#DIV/0!	$0.00		#DIV/0!
SEALAN/N	Sealantz Northland Ltd	$10,000.00	$15,700.51	157.01%	$833.33		0.00%
SHARP	Sharp Decorating Solutions Ltd	$40,000.00	$32,573.77	81.43%	$3,333.33		0.00%
T/COAT/N	Topcoat Northland 1996	$5,000.00	$0.00	0.00%	$416.67		0.00%
THEWATE001	The Waterproofing Contractor Ltd	$2,000.00	$0.00	0.00%	$166.67		0.00%
Wwp/nth 2.0	Waterproofing North Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
WPAOTEARO	Waterproofing Aotearoa	$1,000.00	$0.00	0.00%	$83.33		0.00%
WHANG/WP	Whangarei Waterproofing Ltd	$1,000.00	$2,223.97	222.40%	$83.33		0.00%
WATER/SPEC	Waterproofing Specialists Ltd	$1,000.00	$439.52	43.95%	$83.33		0.00%
WP SOULT	Waterproofing Solutions		$0.00	#DIV/0!	$0.00		#DIV/0!
Customer Sales Total		**$64,000.00**	**$51,922.06**	**81.13%**	**$5,333.33**	**$0.00**	**0.00%**
BOP							
ARID	DAS NZ Limited	$100,000.00	$84,896.79	84.90%	$8,333.33		0.00%
CANTEC	Cantec Services Rotorua Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
CANTEC/T	Cantec Services Tauranga Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
DAVEY	Davey Painters Ltd	$10,000.00	$28,269.68	282.70%	$833.33		0.00%
H2OFF/BOP	H2Off - Bay of Plenty	$10,000.00	$3,397.52	33.98%	$833.33		0.00%
HOLMAC	Holmac Ltd (Rotorua)		$0.00	#DIV/0!	$0.00		#DIV/0!
JACKSON	Coastline Technology Ltd	$2,000.00	$447.30	22.37%	$166.67		0.00%
MAN/CONSTR	Man Construction Ltd	$20,000.00	$4,782.40	23.91%	$1,666.67		0.00%
SEEKA	Seeka Kiwifruit Industries Ltd	$1,000.00	$2,136.06	213.61%	$83.33	$2,136.06	2563.27%
THCOMM	T H Commercial Roofing Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
VERSATILE	Versatile Waterproofing Solutions	$5,000.00	$0.00	0.00%	$416.67		0.00%
UBIQUE/CEN	Ubique Central Limited		$0.00	#DIV/0!	$0.00		#DIV/0!
UNI/RESINS	Universal Resins NZ Ltd	$5,000.00	$0.00	0.00%	$416.67		0.00%

Customer Sales Total		**$153,000.00**	**$123,929.75**	**81.00%**	**$12,750.00**	**$2,136.06**	**16.75%**

Waikato

CANTEC/H	Cantec Services Hamilton Ltd	$150,000.00	$5,598.32	3.73%	$12,500.00	$3,215.24	25.72%
CONCRETEC	Concretec NZ Ltd	$10,000.00	$2,723.80	27.24%	$833.33	-$1,135.00	-136.20%
CONNOLLY	J L Connolly Limited	$15,000.00	$47,892.34	319.28%	$1,250.00		0.00%
DIVICON	Divicon Ltd		$543.16	#DIV/0!	$0.00		#DIV/0!
GIBBONS	Gibbons Engineering Limited		$0.00	#DIV/0!	$0.00		#DIV/0!
HOLMAC/H	GMR Holmac Ltd	$50,000.00	$22,520.12	45.04%	$4,166.67		0.00%
IMPACT/TIL	Impact Tiling Ltd	$10,000.00	$22,998.80	229.99%	$833.33	$3,546.71	425.61%
LIFE/DEC	Lifestyle Decoating Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
PENINSUL	Peninsula Roofing Ltd	$10,000.00	$11,387.74	113.88%	$833.33	$1,507.59	180.91%
ROJA	Roja Holdings Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
WTC	Nathan Taranaki T/A Watertight Roofing	$10,000.00	$17,460.64	174.61%	$833.33	$749.37	89.92%
THECLIM	The Climbing Company Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
SHEETPILE	Sheet Pile NZ Ltd		$3,578.96	#DIV/0!	$0.00		#DIV/0!

Customer Sales Total		**$255,000.00**	**$134,703.88**	**52.83%**	**$21,250.00**	**$7,883.91**	**37.10%**

Auckland

445 PROP	445 Property Group Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
A&JLETH	A&J Lethbridge Painting & Decorating	$5,000.00	$0.00	0.00%	$416.67		0.00%
ABSOLUTE	Absolute Resurfacing 2015 Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
ACCESS	Access NZ 2005 Limited	$60,000.00	$10,661.21	17.77%	$5,000.00	$3,585.12	71.70%
ACCO	Acco Building Ltd	$1,000.00	$0.00	0.00%	$83.33		0.00%
ACCURATE	Accurate Waterproofing Limited	$10,000.00	$3,613.77	36.14%	$833.33	$315.08	37.81%
AKL/WPS	Auckland Waterproofing Services Ltd	$1,000.00	$13,205.78	1320.58%	$83.33		0.00%
ALIPRO	Alipro Limited		$0.00	#DIV/0!	$0.00		#DIV/0!
ALLIED/C	Allied Exteriors Ltd	$10,000.00	$8,096.34	80.96%	$833.33	$1,714.51	205.74%
ALLIANCE	Alliance Waterproofing Ltd	$150,000.00	$235,344.02	156.90%	$12,500.00	$9,166.45	73.33%
ANDREWP	Andrew Plastering Ltd		$1,798.80	#DIV/0!	$0.00		#DIV/0!
APS	Andrews Property Services Ltd	$300,000.00	$140,397.57	46.80%	$25,000.00	$11,665.92	46.66%
A PLUS	A Plus Waterproofing 200i Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
AQUAPPROO	Aquaproof Limited	$2,000.00	$1,693.76	84.69%	$166.67	$315.08	189.05%
AQUAP/AKL	Aquaproof Coatings Limited		$1,538.94	#DIV/0!	$0.00	$1,538.94	#DIV/0!
ASSETIM	Asset Improvements & Maintenance		$1,041.63	#DIV/0!	$0.00	$315.08	#DIV/0!
ATL 2022	ATL Waterproofing Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
ASPHALT	Asphalt Tech Ltd	$800,000.00	$1,130,672.69	141.33%	$66,666.67	$65,482.65	98.22%
AKL/INTEG	Auckland Integrity Waterproofing	$15,000.00	$2,842.63	18.95%	$1,250.00	$286.44	22.92%
AXFORD	Axford Roofing		$0.00	#DIV/0!	$0.00		#DIV/0!
BERNARD	Philippe Bernard		$0.00	#DIV/0!	$0.00		#DIV/0!

BONE	Bone Dry Waterproofing		$0.00	#DIV/0!	$0.00		#DIV/0!
BRIANF	Brian Folau		$43.50	#DIV/0!	$0.00	$43.50	#DIV/0!
CARSON	Carson Project Services Ltd	$10,000.00	$3,510.15	35.10%	$833.33		0.00%
CARTER/G	Carters	$5,000.00	$3,109.65	62.19%	$416.67		0.00%
CASH/AKL	Cash Sales - Auckland	$150,000.00	$30,493.21	20.33%	$12,500.00	$6,578.48	52.63%
CERTIFIE	Certified Concrete Repairs Ltd	$175,000.00	$27,792.52	15.88%	$14,583.33	$93.94	0.64%
CIVICLANE	Civic Lane Ltd		$3,198.51	#DIV/0!	$0.00		#DIV/0!
CITYTILE	City Tilers International		$0.00	#DIV/0!	$0.00		#DIV/0!
COMP/WAT	Complete Waterproofing & Building	$30,000.00	$32,593.56	108.65%	$2,500.00	$21,390.69	855.63%
CONSOLN	Consol North Limited	$5,000.00	$9,628.95	192.58%	$416.67	$405.28	97.27%
CONSCOAT	Contract Coatings Ltd	$25,000.00	$3,686.06	14.74%	$2,083.33		0.00%
COVER	Coverright Roofing Ltd	$3,000.00	$826.98	27.57%	$250.00	$69.30	27.72%
CV WATER	CV Waterproofing Limited		$346.40	#DIV/0!	$0.00	$346.40	#DIV/0!
DECKJACKS	Deck Jacks Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
DPSL	Daley Property Services Ltd	$1,000.00	$146.45	14.65%	$83.33		0.00%
DRYZONE	Dryzone Waterproofing Specialists		$0.00	#DIV/0!	$0.00		#DIV/0!
EAGLE EYES	Eagle Eyes Built Ltd	$50,000.00	$41,890.23	83.78%	$4,166.67	$6,786.07	162.87%
ELEPHANT	Elephant New Zealand Limited	$5,000.00	$0.00	0.00%	$416.67		0.00%
ELFORD	Elford Painting & Decorating	$1,000.00	$0.00	0.00%	$83.33		0.00%
FRONTIE	Frontier Waterproofing Ltd	$100,000.00	$1,230.25	1.23%	$8,333.33	$291.68	3.50%
FUEL	Fuel Installations Limited		$0.00	#DIV/0!	$0.00		#DIV/0!
GALLA	Gallagher Roofing & Waterproofing		$0.00	#DIV/0!	$0.00		#DIV/0!
GANELLEN	Ganellen Construction Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
GWM NZ	GWM NZ Limited	$1,500.00	$14,453.16	963.54%	$125.00	$1,845.85	1476.68%
GEOVERT	Geovert Limited	$15,000.00	$25,292.73	168.62%	$1,250.00		0.00%
GRANDP	Grandprotec Ltd	$2,000.00	$630.16	31.51%	$166.67	$630.16	378.10%
GRC NZ	GRC NZ	$1,000.00	$0.00	0.00%	$83.33		0.00%
GOLE/AKL	Goleman Auckland Ltd	$100,000.00	$105,624.42	105.62%	$8,333.33	$5,319.34	63.83%
GULF	Gulf Contracting Limited	$1,000.00	$0.00	0.00%	$83.33		0.00%
GUNAC/SA	Gunac South Auckland GME Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
HAYDNR	Haydn & Rollett Property Svs		$0.00	#DIV/0!	$0.00		#DIV/0!
H2OFF/AKL	H2Off	$50,000.00	$8,822.80	17.65%	$4,166.67		0.00%
H2OFFNTH	H2Off North Ltd - Cash Account	$10,000.00	$572.88	5.73%	$833.33	$572.88	68.75%
HIGH/QUAL	High Quality Waterproofing	$60,000.00	$30,901.71	51.50%	$5,000.00	$4,178.51	83.57%
H&S	H&S Holdings Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
HULL	Alan Hull Ltd	$2,000.00	$108.08	5.40%	$166.67		0.00%
HYPROOF	Hydroproof Ltd	$50,000.00	$37,851.14	75.70%	$4,166.67	$3,187.03	76.49%
ICM	ICM Aluminium Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
ICON	Icon Co Pty (NZ) Limited		$0.00	#DIV/0!	$0.00		#DIV/0!
ISLAND	Island Style Ltd	$15,000.00	$5,708.86	38.06%	$1,250.00	$1,341.26	107.30%
JAN	Jan Joubert - Staff		$0.00	#DIV/0!	$0.00		#DIV/0!
JFC WATER	JFC Waterproofer Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
JELWAT	Jel Waterproofing Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
JJS2	JJS Floorspec Limited	$1,000.00	$0.00	0.00%	$83.33		0.00%
JRWEBB	J.R.Webb & Son (1932) Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!

KING	King Façade International Ltd		$0.00	#DIV/0!	$0.00			#DIV/0!
KLINK	Klink Construction Ltd		$0.00	#DIV/0!	$0.00			#DIV/0!
LIME	Lime Works Limited	$15,000.00	$926.39	6.18%	$1,250.00	$926.39		74.11%
LIQ/STONE	Liquidstone Enterprises Limited		$0.00	#DIV/0!	$0.00			#DIV/0!
MANTTAN	Manttan Enterprises Ltd	$1,000.00	$0.00	0.00%	$83.33			0.00%
MASONS	Masons Plastabrick Limited	$1,000.00	$0.00	0.00%	$83.33			0.00%
MATASSA5	Matassa Property Services Ltd	$1,000.00	$315.08	31.51%	$83.33			0.00%
MEMBRAN	Membrane Roofing Systems Ltd		$1,339.06	#DIV/0!	$0.00	$33.57		#DIV/0!
MIM	MIM Limited	$1,000.00	$0.00	0.00%	$83.33			0.00%
MPM	MPM Waterproofing Services Ltd	$50,000.00	$45,120.91	90.24%	$4,166.67	$2,516.22		60.39%
NATIONAL	National Decorators Limited	$40,000.00	$16,144.73	40.36%	$3,333.33			0.00%
NAT/WATER	National Waterproofing Ltd		$9,702.75	#DIV/0!	$0.00	$1,986.99		#DIV/0!
NECTAR	Renov8 Builders Limited		$300.07	#DIV/0!	$0.00			#DIV/0!
NZDF	New Zealand Defence Force		$0.00	#DIV/0!	$0.00			#DIV/0!
ONE	Oue Enterprises Ltd		$0.00	#DIV/0!	$0.00			#DIV/0!
PLACE/CO	Placemakers Cook Street	$2,500.00	$2,769.30	110.77%	$208.33			0.00%
PLACE/MT	Placemakers Mt Wellington		$0.00	#DIV/0!	$0.00			#DIV/0!
PLACE/NL	Placemakers New Lynn		$0.00	#DIV/0!	$0.00			#DIV/0!
PLACE/WEST	Placemakers - Westgate		$0.00	#DIV/0!	$0.00			#DIV/0!
PLATINUM	Platinum Waterproofing Ltd	$10,000.00	$0.00	0.00%	$833.33			0.00%
PPS	Programmed Maintenance Services		$0.00	#DIV/0!	$0.00			#DIV/0!
PRECAST	Precast Concrete Remedial		$0.00	#DIV/0!	$0.00			#DIV/0!
PRO WATER	Pro Waterproofing Ltd	$25,000.00	$5,882.24	23.53%	$2,083.33	$298.34		14.32%
PROFILE	Profile Property Services Ltd	$5,000.00	$774.85	15.50%	$416.67			0.00%
QUAY	Quay Worx Limited	$40,000.00	$3,058.98	7.65%	$3,333.33	$1,547.70		46.43%
QSNZL	Quake Seal NZ Ltd	$50,000.00	$59,286.20	118.57%	$4,166.67	$924.77		22.19%
QUIP/GR	Quip Group Ltd		$0.00	#DIV/0!	$0.00			#DIV/0!
READYMAR	Readymark Limited		$0.00	#DIV/0!	$0.00			#DIV/0!
REMUERA	Remuera Property Services Ltd		$597.29	#DIV/0!	$0.00			#DIV/0!
ROB FROST	Rob Frost	$5,000.00	$1,311.47	26.23%	$416.67	$667.35		160.16%
SANDERS	Allan Sanders / Galaxy Const.	$1,000.00	$0.00	0.00%	$83.33			0.00%
SANSOM/C	Sansom Construction Services Ltd	$1,200,000.00	$85,857.87	7.15%	$100,000.00			0.00%
SANSOMLTD	Sansom Limited	$200,000.00	$1,624,588.53	812.29%	$16,666.67	$208,583.85		1251.50%
SAHARAW	Sahara Waterproofing NZ Ltd		$2,224.16	#DIV/0!	$0.00			#DIV/0!
SEAB/CON	Seab Contractors	$5,000.00	$0.00	0.00%	$416.67			0.00%
SEALCRETE	Sealcrete NZ Ltd	$150,000.00	$92,173.62	61.45%	$12,500.00	$86,545.62		692.36%
SHOREWAT	Shore Waterproofing Solutions Ltd	$1,000.00	$0.00	0.00%	$83.33			0.00%
SJ WATER	SJ Projects Ltd	$1,000.00	$0.00	0.00%	$83.33			0.00%
SOLID/FL	Solid Floors Ltd	$150,000.00	$26,980.59	17.99%	$12,500.00	$8,696.52		69.57%
SOUTH PAC	South Pacific NZ Limited	$5,000.00	$6,088.11	121.76%	$416.67	$4,033.96		968.15%
STRESSCRET	Stresscrete Northern Ltd		$0.00	#DIV/0!	$0.00			#DIV/0!
SUBZERO	Sub Zero Waterproofing Ltd	$30,000.00	$39,713.94	132.38%	$2,500.00	$1,604.54		64.18%
SUPERWP	Superior Waterproofing 2000 Ltd	$50,000.00	$38,717.70	77.44%	$4,166.67	$6,282.85		150.79%
SWP/N	SWP Maintain Ltd - Nthn		$2,526.30	#DIV/0!	$0.00			#DIV/0!
TALY/AKL	Taly Waterproofing Auckland	$1,000.00	$0.00	0.00%	$83.33			0.00%

TARGET	Targt Painters & Decorators Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
TAURUSR	Taurus Roofing 2026 Ltd		$15,476.08	#DIV/0!	$0.00	$315.08	#DIV/0!
TERRACON	Terracon Industries Ltd	$50,000.00	$6,609.47	13.22%	$4,166.67	$162.68	3.90%
THE WATE	The Waterproofer Ltd	$10,000.00	$5,032.49	50.32%	$833.33		0.00%
THOMASSEN	Thomassen Waterproofing Ltd	$10,000.00	$3,664.61	36.65%	$833.33	$2,536.84	304.42%
TILE/PEOPL	The Tile People Ltd	$20,000.00	$7,364.14	36.82%	$1,666.67		0.00%
TILE TECH	Tile Tech Commercial Ltd		$0.00	#DIV/0!	$0.00		#DIV/0!
TPA LTD	Trade Products Agency Limited	$2,000.00	$1,066.18	53.31%	$166.67		0.00%
TOPCOAT	Topcoat Specialist Coatings Ltd	$50,000.00	$59,863.60	119.73%	$4,166.67		0.00%
TORCHWORK	Torch Works Limited	$150,000.00	$14,563.80	9.71%	$12,500.00		0.00%
TOTAL/05	Total Waterproofing (2005) Ltd	$20,000.00	$11,316.05	56.58%	$1,666.67	$2,716.97	163.02%
TSBRICK	T S Bricklayers Ltd		$1,496.42		$0.00	$1,496.42	#DIV/0!
UBIQUE	Ubique Services Ltd	$10,000.00	$21,798.88	217.99%	$833.33		0.00%
UWPL	Union Waterproofing Systems Ltd	$40,000.00	$1,561.21	3.90%	$3,333.33		0.00%
VERSATILE	Versatile Waterproofing Solutions	$10,000.00	$2,972.88	29.73%	$833.33	$996.76	119.61%
VERTAC	Vertac Height Services		$5,570.12	#DIV/0!	$0.00	$570.11	#DIV/0!
WATERPROO	Waterproofit Limited	$50,000.00	$33,865.87	67.73%	$4,166.67	$8,981.52	215.56%
W&HCONSTR	Watts & Hughes Construction		$0.00	#DIV/0!	$0.00		#DIV/0!
WL WATER	WL Trading Limited	$2,000.00	$6,161.64	308.08%	$166.67		0.00%
WORTHING	Worthington Painters & Decorators	$15,000.00	$11,132.87	74.22%	$1,250.00		0.00%
ZANDRIC	Zandric Enterprises	$1,000.00	$0.00	0.00%	$83.33		0.00%
W/PEOPLE	Watertight - The W/Proof People	$15,000.00	$272.79	1.82%	$1,250.00		0.00%
WP COMPANY	The Waterproofing Company	$1,000.00	$946.40	94.64%	$83.33		0.00%
Customer Sales Total		**$4,719,000.00**	**$4,216,505.14**	**89.35%**	**$393,250.00**	**$489,890.69**	**124.57%**
NORTHERN Sales Total		**$5,191,000.00**	**$4,527,060.83**	**87.21%**	**$432,583.33**	**$499,910.66**	**115.56%**